



April 26, 2011

Dear Valued Unitex Customer,

As with most manufacturers and suppliers, Unitex has experienced significant cost increases with many of our raw materials. These rapidly escalating raw material costs are forcing us to raise prices, effective immediately on all new orders placed as of April 27, 2011, on all epoxy products 5% and all oil-based form release agents 12%. Higher crude prices are the main driver in form release costs. Epoxies have also experienced escalating costs as a result of a basic raw material, as well as a plant for an epoxy resin precursor in Japan going offline due to the natural disaster that occurred in Japan. This resulted in one of the three domestic manufacturers of epoxy resin declaring force majeure, sending customers to the only other two. Given the tight market, we are in an excellent position in that we can get adequate epoxy resin, albeit at a higher price. Forecasts are that the market has not seen an end to supply issues in the raw material streams and feedstock. We will continue to monitor the situation closely as these pricing destabilizers continue to occur. Unfortunately, Unitex may have to revisit our chemical cost increases with you in the near future.

Please forward this email to other individuals within your company who should receive pricing information or please reply to this email with the email addresses of those individuals who need to be added to our mailing list.

We appreciate the continued support of all our customers.
Please call us at 800-821-5846 with any questions or concerns you have.

Sincerely,

John Grissinger
President
Unitex